

FIRM PROFILE

+91 9930100339 

admin@sbmco.in 

www.sbmco.in 

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About SBM

SBM & Co is a professionally managed Chartered Accountancy firm based in Mumbai. Since our inception, we have focused on delivering reliable, high-quality services to businesses across sectors. Over the years, we've grown into a trusted advisor to clients who rely on us for assurance, tax, and advisory solutions tailored to today's fast-changing business environment.

We understand that every business is unique. That's why we go beyond just compliance—we offer insights and guidance that help clients make better decisions, manage risks, and meet their long-term goals. Whether we're working with a fast-growing startup or a well-established company, our goal is always the same: to deliver work that is thoughtful, accurate, and adds real value.

We believe in building long-term relationships with our clients. By staying closely connected to their operations and challenges, we offer practical solutions that are aligned with their vision and objectives.

Our Core Values are:

Integrity

We believe in doing what is right—even when no one is watching. Our advice, actions, and outcomes are rooted in honesty, accountability, and ethical conduct

Passion

We bring energy, commitment, and a growth mindset to every engagement. Helping clients succeed is what drives us.

Excellence

We aim for the highest quality in everything we do. With strong processes and attention to detail, we ensure consistent and reliable outcomes.

Vision

To be a firm of elite professionals, leading a visionary business era through integrity, innovation, and excellence.

Mission

To empower businesses with expert financial, tax, and advisory solutions by leveraging deep domain knowledge, cutting-edge technology, and a culture of continuous learning—while upholding the highest standards of professionalism and trust.



Our Partners

CA Kunal Mishra

Kunal Mishra is a Fellow Chartered Accountant with over 10 years of diverse experience in the field of auditing and financial advisory. He leads the firm's statutory audit and compliance vertical and plays an active role in driving the firm's engagement quality standards.

Kunal has previously worked with Nisar & Kumar Chartered Accountants and has handled clients across a wide range of industries. His key areas of expertise include:

- Statutory Audits under Companies Act and LLP Act
- Tax Audits and FEMA Compliance
- International Tax and Advisory
- Risk Assessments and Internal Control Reviews
- MIS System Implementation and Corporate Compliance

Kunal is known for his structured approach, analytical mindset, and ability to guide clients through complex regulatory landscapes with clarity and professionalism.

kunal@sbmco.in | + 91 9167515116

 <https://www.linkedin.com/in/cakunalmishra/>



Our Partners

CA Yogesh Bhatotra

Yogesh Bhatotra is a Chartered Accountant with more than a decade of experience and is widely recognized as a stalwart in the field of GST and indirect taxation. He leads the firm's Indirect Tax and Litigation Practice, offering end-to-end support to businesses with multi-state and cross-sector operations.

He has previously worked with Deloitte and Nisar & Kumar, and over the years has developed significant expertise in:

- GST Compliance and Process Structuring
- Litigation, Representation before GST Authorities, and Advance Rulings
- Indirect Tax Advisory across varied sectors
- Corporate Indirect Tax Structuring and Planning
- Supporting businesses through mergers, demergers, and reorganisation under GST

Yogesh is valued for his deep technical knowledge and practical insight, having successfully represented numerous clients in litigation matters and managed complex compliance mandates.

yogesh.b@sbmco.in | +91 9920869942

 <https://www.linkedin.com/in/yogesh-bhatotra-48803280/>



Our Partners

CA Nishchit Shetty

Nishchit Shetty is a Chartered Accountant with over 10 years of experience, specialising in Internal Audit, Risk Consulting, and Business Process Advisory. He has led and executed internal audit engagements across a variety of sectors including Telecom, Non-Profit Organisations, Manufacturing, Garments, Hospitality, and IT.

His key competencies include:

- Internal Audit and Internal Financial Controls (ICFR)
- Drafting and Implementing Standard Operating Procedures (SOPs)
- Business Advisory and Cost Optimisation
- Enterprise Risk Management and Governance Frameworks
- Internal Process Automation and System Reviews

In addition to his core audit practice, Nishchit is a Zoho Books Certified Trainer and a recognised Zoho implementation expert. He is also an active public speaker, frequently addressing forums on topics related to Internal Audit, Process Controls, and Zoho-enabled automation.

nishchit@sbmco.in | +91 9167747720

 <https://www.linkedin.com/in/nishchitshetty/>



Our Leaders

CA Yogesh Bhandari

Yogesh Bhandari is a Chartered Accountant with over a decade of experience, and a founding partner at SBM & Co. He leads the firm's Direct Tax and Litigation Practice, combining deep technical expertise with a pragmatic and client-focused approach.

He worked with ICICI Bank in their Internal Audit (Treasury Department), where he developed a strong foundation in financial systems, controls, and investment audit processes. With more than 10 years of dedicated experience at the firm, Yogesh has advised a wide array of clients ranging from closely held companies to large corporates across sectors. His key areas of specialization include:

- Direct Tax Advisory and Litigation
- Tax Assessments and Regulatory Compliance
- Audit & Assurance Services
- Business Valuation & Transaction Support
- Corporate Advisory

yogesh@sbmco.in | +91 9930623006

 <https://www.linkedin.com/in/cayogeshbhandari/>



Our Leaders

Asim Merchant

Asim Merchant is a Senior Manager with more than 30 years of experience, specializing in indirect taxation. He has extensive expertise in ensuring compliance under the GST regime (Goods and Services Tax) for a variety of businesses. Asim manages GST compliances for corporations, including filing of returns, conduct of GST audits, and preparation of annual returns. He also provides transaction advisory related to indirect taxes and has hands-on experience handling litigation cases under legacy tax laws such as MVAT, Excise, Service Tax, and Customs. His deep knowledge of indirect tax laws and regulations greatly benefits our clients in managing and resolving complex tax issues.

CA Harshad Raiyani

CA Harshad Raiyani is a Fellow Chartered Accountant with over 40 years of experience in the fields of direct and indirect taxation, bank audits, corporate audits, appellate work, and financial services. Over his distinguished career, he has handled a broad spectrum of tax and audit assignments and has represented clients at various appellate levels. Currently, Harshad plays a mentoring role at SBM & Co – sharing his rich experience and guiding young chartered accountants within the organization. His wisdom and guidance are helping shape the next generation of professionals who will become the pillars of tomorrow's practice.



Our Leaders

CA Nidhi Dhandaria

Nidhi Dhandaria is a Chartered Accountant associated with SBM & Co for over eight years. She plays a key role in the firm's advisory and management consulting practice, actively engaging with clients and internal teams at strategic and operational levels. She brings expertise in audits, tax planning, corporate advisory, and financial consulting. She has worked on finalising accounts for listed entities, stock valuation, financial analysis, and cash flow planning. She has also been involved in SAP implementations and supported clients in developing forex hedging strategies. Known for her structured execution and analytical depth, she continues to be a strong contributor to the firm's commitment to quality and client value.

CA Niharika Chouhan

Niharika Chouhan is a Chartered Accountant, holds a Diploma in IFRS (ACCA), and has completed all three levels of the CFA Program (charter awaited). She has been associated with SBM & Co for over six years and plays a key role in the firm's valuation and financial advisory vertical. With four years of prior industry experience, she has worked extensively on transaction support, ESOP feasibility studies, startup valuations, and investor presentations. She is known for her strong grasp of financial modelling, strategic thinking, and ability to deliver insights that add value to clients across sectors.

CA Krishnan Ramaswami

He is a fellow Chartered Accountant with 40+ years of experience in the field of Direct Taxation and Appellate work. He spends his time majorly with the clients solving their complex issues both on technical and managerial fronts. He is a gentle human being and a mentor.

Our Services

Global Business Solutions

Offshore Accounting Services: Comprehensive support for bookkeeping, reconciliations, MIS reporting, and statutory compliance aligned with international financial reporting requirements.

Company Setup & Compliance Management: Assistance in entity formation, statutory registrations, and regulatory reporting in foreign jurisdictions.

Jurisdiction-Specific Expertise: Specialized experience in handling international business operations, particularly in:

- United States
- Singapore
- Dubai

Cross-Border Compliance: Managing critical areas such as:

- Regulatory filings and disclosures
- Financial reporting in line with global standards
- Operational accounting and treasury support

Customized Delivery Models: Flexible engagement models to suit the operational and strategic needs of international clients, enabling them to focus on business development while we manage financial and regulatory functions.

Management Consultancy

Internal Audit and Risk Consulting: Independent evaluations to assess operational, financial, and compliance risks. We help organizations strengthen internal controls, align processes with strategic goals, and enhance risk management practices.

Internal Controls over Financial Reporting (ICFR): Assistance in designing, testing, and implementing internal control frameworks to ensure accurate and reliable financial reporting in line with regulatory expectations.

Process Design and SOP Development: Development of standardized, documented operating procedures to ensure operational clarity, consistency, and control across business functions.

Cost Optimization: Review of cost structures and operational processes to identify inefficiencies and implement cost-saving strategies without compromising performance.

Business Advisory: Strategic advisory on business challenges, growth strategies, process improvement, and performance optimization across functional areas.

Business Planning and Financial Modeling: Preparation of robust financial models to support fundraising, budgeting, forecasting, and strategic decision-making.

Our Services

Corporate Advisory

Company Formation: Advisory and execution support for incorporating companies and LLPs, including drafting of charters, obtaining necessary registrations, and ensuring adherence to applicable laws.

Secretarial Compliance: Ongoing support to ensure that companies meet their statutory obligations under the Companies Act, including board meetings, shareholder communication, and annual filings.

Due Diligence: Conducting comprehensive due diligence—financial, legal, and operational—to enable informed decision-making in transactions such as acquisitions, partnerships, or investments.

IFRS Implementation: Guidance and technical support for transitioning to or complying with International Financial Reporting Standards, ensuring global consistency and investor confidence.

Transaction Advisory: Advisory on mergers, acquisitions, business transfers, and joint ventures, including transaction structuring, financial evaluation, and regulatory considerations.

Startup Services: Comprehensive services tailored for early-stage entities, including business structuring, registrations, cap table planning, and compliance advisory for startups and emerging businesses.

Virtual CFO Services

Strategy Formulation: Partnering with business leaders to define and execute strategic plans that drive financial health and operational growth.

Finance and Accounts Management: Overseeing financial operations including accounting, budgeting, MIS, and compliance to ensure accuracy, timeliness, and transparency in reporting.

Policies and Controls Implementation: Designing and implementing financial policies, internal controls, and governance frameworks to ensure process standardization and risk mitigation.

Transaction & Commercial Support: Providing financial inputs on commercial transactions such as vendor agreements, pricing, cost controls, and negotiations.

Decision-Making Improvement: Enhancing management decision-making through data-driven financial insights, scenario analysis, and performance metrics.

Achievement of Financial Goals: Supporting the business in achieving its long-term financial objectives through continuous performance tracking and financial stewardship.

Our Services

Financial Advisory

Project Report Preparation: Development of comprehensive project and feasibility reports for funding proposals, investor presentations, and strategic planning purposes.

Loan Syndication: Assistance in structuring and syndicating debt through multiple financial institutions to meet large-scale funding requirements.

Debt Restructuring: Advisory on reorganizing existing debt arrangements to optimize financial health, improve repayment capacity, and align with business performance.

Financial Analysis: In-depth analysis of financial statements, ratios, and performance indicators to support internal decision-making and external stakeholder reporting.

IPO Consultation: Strategic and operational support for companies preparing to go public, including regulatory readiness, process advisory, and coordination with merchant bankers and legal advisors.

Loan Financing: Facilitation of business loans and working capital lines by preparing detailed documentation, projections, and liaising with banks and NBFCs.

Valuation Diligence: Conducting valuations for businesses, intangible assets, or equity instruments for purposes such as mergers, acquisitions, financial reporting, and compliance.

Tax Compliance

Direct Taxation: Comprehensive support across the income tax lifecycle—ranging from return filings and TDS compliance to advance tax calculations. We also assist in responding to notices, handling assessments, and representing clients in scrutiny and appeal proceedings. Our services include structuring transactions and business models to ensure tax efficiency while maintaining full legal compliance.

Indirect Taxation (GST): End-to-end GST support including registration, periodic return filings, reconciliation, e-invoicing implementation, and GST audits. We provide litigation support in response to departmental notices, summons, and audit queries. Our advisory services include tax planning for transactions, GST impact analysis, and strategic structuring to optimize input tax credit and minimize compliance exposure.

International Taxation: Advisory on cross-border transactions, foreign remittances, and permanent establishment risk. We assist in DTAA interpretation, treaty benefits planning, and transfer pricing alignment, ensuring clients comply with global tax frameworks while achieving tax efficiency.

Tax Planning and Advisory: Strategic tax planning tailored to the business model, sector, and structure of the entity. We assist in re-structuring operations, investments, and transactions to achieve optimal tax outcomes.

Our Services

Audit and Attestation

Statutory Audit:

Conducting audits under the Companies Act, LLP Act, and other applicable regulatory frameworks. We provide independent assurance on financial statements, internal control systems, and compliance with accounting standards.

Tax Audit:

Audits as required under the Income Tax Act, including verification of transactions, reporting under prescribed formats, and identification of tax risks and exposures.

Compliance Audit:

Focused reviews to evaluate the entity's adherence to internal policies, regulatory requirements, and contractual obligations. Suitable for sectors subject to industry-specific compliance norms.

Operational Audit:

Assessment of process efficiency, resource utilization, and internal control effectiveness, aimed at recommending improvements to enhance overall operational performance.

Special Investigation Audit:

Conducted in cases of suspected fraud, irregularities, or specific management concerns. These audits are investigative in nature and provide detailed findings for corrective action.





When people are financially invested, they want a return. When people are emotionally invested, they want to contribute.

Our Team

At SBM & Co, our people are at the core of everything we do. With a team strength of over 40 professionals, we are equipped to serve clients with scale, agility, and precision. Our workforce includes qualified Chartered Accountants, experienced consultants, capable managers, skilled commerce graduates, and ambitious CA trainees—each contributing to a culture of performance and purpose.

What sets our team apart is not just technical competence, but a shared commitment to continuous learning, integrity, and client-centric thinking. We foster a work environment where collaboration, mentorship, and accountability drive consistent results across engagements. Whether supporting a complex audit, managing regulatory compliance, or providing business advisory, our teams work with clarity of thought and discipline of execution.

In an evolving business landscape, our team remains committed to delivering quality that is proactive, insightful, and aligned with our clients' long-term goals.

Our Work Culture



We don't work for our clients
we work with them. We
understand that in client
growth lies our growth and
hence we partner them.

Open and Collaborative Environment:

We promote transparency, teamwork, and open communication across all levels of the firm.

Technology-Driven Operations:

With Zoho One powering our internal systems, we operate efficiently and leverage technology to enhance productivity and service delivery.

Continuous Learning Culture:

Weekly internal training sessions ensure our team stays updated with the latest in tax, audit, compliance, and technology.

Meticulous and Detail-Oriented:

Every assignment is approached with precision, care, and professional discipline.

Balanced Team Dynamics:

A young and energetic workforce is paired with senior advisory support, creating an ideal mix of innovation and experience.

Team Bonding & Engagement:

From outdoor activities to team lunches and informal gatherings, we create space to build trust and camaraderie beyond work.



Strategic Partnerships

Our journey began in 2014 with four dedicated partners. Over the years, our true success has been defined by strategic partnerships and valuable collaborations. These alliances have not only expanded our capabilities but have also enabled us to exceed the expectations of our clients, employees, and partners.



In our pursuit of growth and excellence, we have proudly partnered with esteemed firms such as **HD Raiyani & Associates** and **JG Dalal & Co**, further strengthening our practice and enhancing the quality of services we deliver.



"Alone we can do so little;
together we can do so
much."
— Helen Keller

2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025

Our Exposure

 <p>FMCG</p>	 <p>LOGISTICS</p>	 <p>PHARMACEUTICAL</p>	 <p>INFORMATION TECHNOLOGY</p>	 <p>TRADING PLATFORMS</p>	 <p>TRAVEL & TOURISM</p>
 <p>RESTAURANT CHAINS</p>	 <p>LOAD MASTERS</p>	 <p>CUSTOM HOUSE AGENTS</p>	 <p>LOGISTICS</p>	 <p>HUMAN RESOURCE AGENCIES</p>	 <p>GAMING</p>
 <p>BANKING & FINANCE</p>	 <p>HEALTHCARE</p>	 <p>EPC</p>	 <p>PETROCHEMICAL</p>	 <p>SOLAR ENERGY</p>	 <p>WAREHOUSE</p>
 <p>SHIP BREAKING</p>	 <p>CHARITABLE & RELIGIOUS TRUSTS</p>	 <p>E-COMMERCE</p>	 <p>BUILDERS & DEVELOPERS</p>	 <p>BEVERAGES</p>	 <p>MANUFACTURING</p>
 <p>EDUCATION</p>	 <p>AGRICULTURE</p>	 <p>STEEL</p>	 <p>EXPORT HOUSES</p>	 <p>GLOBAL CAPABILITY CENTERS</p>	 <p>ENGINEERING CONSULTANTS</p>

Let's Work Together

Our expert will guide you thoroughly in your journey. Talk to us now to know the services we offer in greater detail!

SBM & Co, Chartered Accountants

Office Address:

- 404, Orbit Industrial Premises Chincholi Bunder Road, Opp Lemon Tree Hotel, Malad (W), Mumbai – 400 064
- Office no.7, 69A Bungalow, Kutchi Lohana Building, Shivdas Champsi Marg, Near Mazgaon Sales Tax Office, Mumbai - 400 010

 + 91 9930 100 339

 admin@sbmco.in

 www.sbmco.in

 [SBM on LinkedIn](#)

 [SBM on Facebook](#)